

September 2, 2004

	<ol style="list-style-type: none"> 1. The Described RTUs are Fabricated and Designed with approval by the Navy and are based on the Navy Specification Section 16800 "Utility Control System". 2. Any deviation from the referenced specification has been approved by Naval Engineering and incorporated into the Telvent design. 3. The RTU prices include Burn-in Testing, Project Management and Engineering. 4. Government GSA discount for Category "A" is 30% of MSRP. 5. The attached prices are based on small quantity purchases or 1 to 5. Discounts are available for quantity purchases. 			
Navy Part Number	Price Book Description –	MSRP	Discount	GSA Price
B1709-000-00002	Type 1 -Sage 2100 RTU mounted on 79"Hx19"W shipping rails with the following standard equipment: 4 RS 232 Ports (1 used for Dymec Fiber Optic Modem), 1 UIF Port, 120VAC Power Input module with Battery Backup , AC Outlet Panel, GPS Active Receiver, Antenna and Cable with point counts as follows: - 208 Status Point (24VDC) - 40 Analog Inputs (4-20mA)	\$23,350.	A	\$16,345.
B1709-000-10002	Type 2 -Sage 2100 RTU (Dual Baseboards) mounted on Dual 79"Hx19"W shipping rails with the following standard equipment: 8 RS 232 Ports (2 used for Dymec Fiber Optic Modems), 2 UIF Ports, 2 each 120VAC Power Input modules with Battery Backup , 2 each GPS Active Receivers, Antennas and Cable with point counts as follows: - 288 Status Point (24VDC) - 80 Analog Inputs (4-20mA)	\$24,818.	A	\$17,373.
B1709-000-13001	Type 0 -Sage 2100 RTU mounted on 61"Hx19"W shipping rails with the following standard equipment: 4 RS 232 Ports (1 used for Dymec Fiber Optic Modem), 1 UIF Port, 120VAC Power Input module with Battery Backup , AC Outlet Panel, GPS Active Receiver, Antenna and Cable with point counts as follows: - 16 Status Point (24VDC) - 08 Analog Inputs (4-20mA) - 04 SBO Control Outputs (8 relays)	\$ 13,914.	A	\$ 9,740.
B1709-000-13002	Type 0 -Sage 2100 RTU mounted on 61"Hx19"W shipping rails with the following standard equipment: 4 RS 232 Ports (1 used for Dymec Fiber Optic Modem), 1 UIF Port, 120VAC Power Input module with Battery Backup , AC Outlet Panel, GPS Active Receiver, Antenna and Cable with point counts as follows: - 48 Status Point (24VDC) - 24 Analog Inputs (4-20mA) - 04 SBO Control Outputs (8 Relays)	\$15,986.	A	\$11,190.

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B1709-000-13003	Type 0 -Sage 2100 RTU mounted on 61”Hx19”W shipping rails with the following standard equipment: 4 RS 232 Ports (1 used for Dymec Fiber Optic Modem), 1 UIF Port, 120VAC Power Input module with Battery Backup , AC Outlet Panel, GPS Active Receiver, Antenna and Cable with point counts as follows: - 48 Status Point (24VDC) - 24 Analog Inputs (4-20mA) - 04 SBO Control Outputs (8 Relays.)	\$ 16,782.	A	\$11,747
B1709-000-13005	Type 0 -Sage 2100 RTU mounted on 61”Hx19”W shipping rails with the following standard equipment: 4 RS 232 Ports (1 used for Dymec Fiber Optic Modem), 1 UIF Port, 120VAC Power Input module with Battery Backup , AC Outlet Panel, GPS Active Receiver, Antenna and Cable with point counts as follows: - 80 Status Point (24VDC) - 72 Analog Inputs (4-20mA) - 08 SBO Control Outputs (16 Relays)	\$20,242.	A	\$14,169.
B1709-000-13010	Maintenance Type -Sage 2100 RTU mounted on 61”Hx19”W shipping rails with the following standard equipment: 4 RS 232 Ports (1 used for Dymec Fiber Optic Modem) 1 UIF Port, 120VAC Power Input module with Battery Backup , AC Outlet Panel, GPS Active Receiver, Antenna and Cable with point counts as follows: - 48 Status Point (24VDC) - 40 Analog Inputs (4-20mA) - 04 SBO Control Outputs (8 Relays)	\$17,050.	A	\$11,935.
B1709-000-15001	Type 0 -Sage 2100 RTU mounted on 79”Hx19”W shipping rails with the following standard equipment: 4 RS 232 Ports (1 used for Dymec Fiber Optic Modem), 1 UIF Port, 120VAC Power Input module with Battery Backup , AC Outlet Panel, GPS Active Receiver, Antenna and Cable with point counts as follows: - 80 Status Point (24VDC) - 24 Analog Inputs (4-20mA) - 08 SBO Control Outputs (16 Relays)	\$19,436.	A	\$13,605.
B1709-000-14009	Type 18 -Sage 2100 RTU mounted on 79”Hx19”W shipping rails with the following standard equipment: 4 RS 232 Ports (1 used for Dymec Fiber Optic Modem), 1 UIF Port, 120VAC Power Input module with Battery Backup , GPS Active Receiver, Antenna and Cable with point counts as follows: - 144 Status Point (24VDC) - 40 Analog Inputs (4-20mA)	\$20,826.	A	\$14,578.
B1709-000-14004	Type 14 -Sage 2100 RTU mounted in a NEMA 4X SS Enclosure (36X24X10) with the following standard equipment: 4 RS 232 Ports (1 used for Dymec Fiber Optic Modem), 1 UIF Port, 120VAC Power Input module with Battery Backup , AC Outlet, Heater/Thermostat, Light & Fixture, GPS Active Receiver, Antenna and Cable with point counts as follows: - 48 Status Point (24VDC) - 08 Analog Inputs (4-20mA)	\$20,072.	A	\$14,050.
B1709-	Type 10 -Sage 2100 RTU mounted in a NEMA 4X SS Enclosure	\$20,902.	A	\$14,631.

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000-90001	(36X24X10) with the following standard equipment: 4 RS 232 Ports (1 used for Dymec Fiber Optic Modem), 1 UIF Port, 120VAC Power Input module with Battery Backup , AC Outlet, Heater/Thermostat, Light & Fixture, GPS Active Receiver, Antenna and Cable with point counts as follows: - 48 Status Point (24VDC) - 24 Analog Inputs (4-20mA)			
B1709-000-90002	Type 10 -Sage 2100 RTU mounted in a NEMA 4X SS Enclosure (36X24X10) with the following standard equipment: 4 RS 232 Ports (1 used for Dymec Fiber Optic Modem), 1 UIF Port, 120VAC Power Input module with Battery Backup , AC Outlet, Heater/Thermostat, Light & Fixture, GPS Active Receiver, Antenna and Cable with point counts as follows: - 16 Status Point (24VDC) - 24 Analog Inputs (4-20mA)	\$20,416.	A	\$14,291.
B1709-000-16001	Type 0 -Sage 2100 RTU mounted in a NEMA 4X SS Enclosure (36X24X10) with the following standard equipment: 4 RS 232 Ports (1 used for RS232/485 Converter), 1 UIF Port, 120VAC Power Input module with Battery Backup, transducer-less ACI Board and with point counts as follows: - 16 Status Point (24VDC) - 08Analog Inputs - 3 Current/Voltage Pairs - Direct AC Inputs - 4 SBO Control Outputs (8 relays)	\$21,350.	A	\$14,945.
B1709-000-14017	Type 16 -Sage 2100 RTU mounted in a NEMA 4X SS Enclosure (36X30X12) with the following standard equipment: 4 RS 232 Ports (1 used for Dymec Fiber Optic Modem), 1 UIF Port, 120VAC Power Input module with Battery Backup , AC Outlet, Heater/Thermostat, Light & Fixture, GPS Active Receiver, Antenna and Cable with point counts as follows: - 24 Status Point (24VDC) - 48 Analog Inputs (4-20mA)	\$20,892.	A	\$14,624.
B1709-000-14037	Type 16 -Sage 2100 RTU mounted in a NEMA 4X SS Enclosure (36X30X12) with the following standard equipment: 4 RS 232 Ports (1 used for Dymec Fiber Optic Modem), 1 UIF Port, 120VAC Power Input module with Battery Backup , AC Outlet, Heater/Thermostat, Light & Fixture, GPS Active Receiver, Antenna and Cable with point counts as follows: - 40 Status Point (24VDC) - 48 Analog Inputs (4-20mA)	\$22,620.	A	\$15,834
B1709-000-14041	Type 16 -Sage 2100 RTU mounted in a NEMA 4X SS Enclosure (36X30X12) with the following standard equipment: 4 RS 232 Ports (1 used for Dymec Fiber Optic Modem), 1 UIF Port, 120VAC Power Input module with Battery Backup , AC Outlet, Heater/Thermostat, Light & Fixture, GPS Active Receiver, Antenna and Cable with point counts as follows: - 80 Status Point (24VDC) - 40 Analog Inputs (4-20mA)	\$22,454.	A	\$15,717.

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B1709-000-14050	Type 16 -Sage 2100 RTU mounted in a NEMA 4X SS Enclosure (36X30X12) with the following standard equipment: 4 RS 232 Ports (1 used for Dymec Fiber Optic Modem), 1 UIF Port, 120VAC Power Input module with Battery Backup , AC Outlet, Heater/Thermostat, Light & Fixture, GPS Active Receiver, Antenna and Cable with point counts as follows: - 16 Status Point (24VDC) - 24 Analog Inputs (4-20mA)	\$20,344.	A	\$14,240.
B1709-000-14059	Type 16 -Sage 2100 RTU mounted in a NEMA 4X SS Enclosure (36X30X12) with the following standard equipment: 4 RS 232 Ports (1 used for Dymec Fiber Optic Modem), 1 UIF Port, 120VAC Power Input module with Battery Backup , AC Outlet, Heater/Thermostat, Light & Fixture, GPS Active Receiver, Antenna and Cable with point counts as follows: - 144 Status Point (24VDC) - 40 Analog Inputs (4-20mA)	\$23,398.	A	\$16,378.
B1709-000-15004	Type 0 -Sage 2100 RTU mounted in a NEMA 4 Carbon Steel Enclosure (36X30X12) with 18” legs and the following standard equipment: 4 RS 232 Ports (1 used for Dymec Fiber Optic Modem), 1 UIF Port, 120VAC Power Input module with Battery Backup , AC Outlet, Heater/Thermostat, Light & Fixture, GPS Active Receiver, Antenna and Cable with point counts as follows: - 144 Status Point (24VDC) - 40 Analog Inputs (4-20mA) - 04 SBO Control Outputs (8 Relays)	\$18,042.	A	\$12,629.
B1709-000-15007	Type 0 -Sage 2100 RTU mounted in a NEMA 4 Carbon Steel Enclosure (36X30X12) with 18” legs and the following standard equipment: 4 RS 232 Ports (1 used for Dymec Fiber Optic Modem), 1 UIF Port, 120VAC Power Input module with Battery Backup , AC Outlet, Heater/Thermostat, Light & Fixture, GPS Active Receiver, Antenna and Cable with point counts as follows: - 80 Status Point (24VDC) - 56 Analog Inputs (4-20mA) - 04 SBO Control Outputs (8 Relays)	\$17,110.	A	\$11,977.
B1709-000-80001	Type 9 -Sage 2100 RTU mounted in a NEMA 4 Carbon Steel Enclosure (60X36X12) with the following standard equipment: 4 RS 232 Ports (1 used for Dymec Fiber Optic Modem), 1 UIF Port, 120VAC Power Input module with Battery Backup , AC Outlet, Heater/Thermostat, Light & Fixture, GPS Active Receiver, Antenna and Cable with point counts as follows: - 144 Status Point (24VDC) - 08 Analog Inputs (4-20mA) - 80 Analog Inputs (+/- 1mA) - 04 SBO Control Outputs (8 Relays)	\$26,926.	A	\$18,848.
B1709-000-18001	Type 0 -Sage 2100 RTU mounted in a NEMA 4X SS Enclosure (36X30X12) with the following standard equipment: 4 RS 232 Ports (1 used for Dymec Fiber Optic Modem), 1 UIF Port, 120VAC Power Input module with Battery Backup , AC Outlet,	\$21,688.	A	\$15,181.

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	Heater/Thermostat, Light & Fixture, GPS Active Receiver, Antenna and Cable with point counts as follows: - 48 Status Point (24VDC) - 24 Analog Inputs (4-20mA) - 08 SBO Momentary Control Point (16 Relays)			
B3400-000-12201 B3410-000-00000	Baseboard with 8AI, 16DI, 4 SBO Control Outputs, 386 and Cable CPU. Note: Burn-in is not included for this item.	\$ 5,730.	A	\$ 4,011.
72287-000-00000	Expendable – Battery, PB Acid 12v,17AH Two each required for each unit.			